

Joint Declaration of Intent
between the Federal Ministry for Economic Affairs and Energy
of the Federal Republic of Germany
and the Ministry of Planning and Investment
of the Socialist Republic of Viet Nam
on cooperation on advanced training of business executives
from 2019 to 2021

The Federal Ministry for Economic Affairs and Energy of the Federal Republic of Germany and the Ministry of Planning and Investment of the Socialist Republic of Viet Nam (hereafter referred to as "sides") express their common aspiration to foster the economic cooperation between both countries by implementing a bilateral Manager Training Programme.

Both sides concur that highly qualified professionals familiar with the latest management techniques can make an essential contribution to economic growth and prosperity and that basic and advanced training of business executives - especially those from small and medium sized enterprises (SMEs) - is thus an important area for the future development of the country.

Both sides have come to the following understanding:

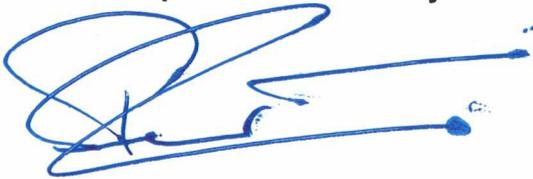
1. The German-Vietnamese cooperation on implementing the Manager Training Programme for business executives is planned to be continued until the end of 2021.
2. In charge of coordinating the Programme will be:
 - for the German Programme contribution: GIZ (Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH) as general manager and
 - for the Socialist Republic of Viet Nam's Programme contribution: Vietnamese Chamber of Commerce and Industry (VCCI) as general manager.

3. Within the scope of his coordination function, the coordinator of the Socialist Republic of Viet Nam expresses his readiness to recruit a sufficient number of applicants with appropriate management and language proficiency. The coordinator will organise preparatory training for the selected candidates. The objective is to ensure equal opportunities for all suitable applicants and involvement of all regions of the country in the Programme.
4. The Federal Ministry for Economic Affairs and Energy emphasizes its commitment to fund the Programme within the scope of its possibilities. The German contribution to the bilateral Manager Training Programme will include target-oriented company visits complemented by seminars, practical training in the Federal Republic of Germany and follow-up contact activities.
5. The duration and content of each activity will depend on technical requirements and the possibilities of the German industry. The number of persons admitted to the Programme in Germany will depend on the amount of funds provided annually by Germany which are allocated for such purposes in the Federal budget.
6. The Vietnamese side will be responsible, within the scope of its Programme contribution, for carrying out the preparatory course, before the appointed participants leave for Germany, and will assume the international travel expenses of the participants of the Programme.
7. The German side expresses its readiness to assume costs arising within the territory of the Federal Republic of Germany in connection with the implementation of the Programme. This includes payment of insurance and provision of accommodation for the participants.
8. A German-Vietnamese steering committee will evaluate the results of the implementation of the Programme and submit proposals for improving the efficiency and lasting effect of the training measures for business executives according to requirements.

9. The Manager Training Programme is constantly being developed further by the German side in cooperation with all the partner countries involved. This joint effort is required to ensure that the Programme can continue to cater to the needs of participating companies from all of the countries involved. The Vietnamese side expresses its readiness to take part in conferences linked to the Programme and in further activities carried out for this purpose.
10. Fostering economic cooperation between both countries through this Programme has a long-term dimension. This is why the formation of ties between former participants and their German partners as well as business activities between them will be greatly valued. In this regard, both sides will support the efforts of participants to build up Alumni structures. The sides have the intention to encourage the efforts of the ex-participants to build up a network in order to enhance the impact and the sustainability of the Programme.
11. This Joint Declaration of Intent comes into operation on the date of its signature and will continue to remain in effect until the end of 2021.

Signed in Hanoi on 25th March 2019 in duplicate in the English language.

**For the Federal Ministry for Economic
Affairs and Energy of the Federal
Republic of Germany**



Peter Altmaier
Minister

**For the Ministry of Planning and
Investment of the Socialist
Republic of Viet Nam**



Dr. Nguyen Chi Dung
Minister